

March 20, 2025

RE: Canada First Procurement Announcement

Dear Valued Vendors and Contractors:

As you may be aware, Premier Scott Moe announced a number of measures to respond to the imposition of tariffs by the United States (US). As a part of the measures from the Provincial Government, it is expected that the City of Saskatoon (City) prioritize Canadian vendors and contractors with the goal of reducing or eliminating the procurement of US-based goods and services.

The City is actively reviewing our current spend with US-based companies. Notably, 97.6% of our 2023/2024 spend was with vendors and contractors within Saskatchewan and Canada.

Considering the Provincial Government measures, the City will leverage our "Best Value" procurement policy and protocols to support Canada first procurement practices. You will see these changes in our procurement documents going forward so we would ask that you carefully review future opportunities posted by the City to ensure you understand the requirements and information required.

The possibility of tariffs remains fluid, sensitive, and challenging. During this uncertain period, we are strategically evaluating procurement opportunities, options, and risks based on the latest information. Our staff will continue to explore options and develop strategies to minimize the City's exposure to potential tariffs.

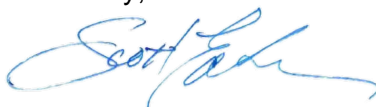
Attention Vendors and Contractors (Action Required):

If you are a vendor or contractor with an existing contract with the City, we ask you to report on and consider the following:

1. Report on the utilization of US-based goods and services within your contract by May 1, 2025. Send reports to purchasingadmin@saskatoon.ca **Subject Line:** Tariff Reports
2. Consider reducing the use of US-based goods and services.
3. If additional cost is involved in shifting to Canadian suppliers - outline the costs of that shift and contact your project manager, contract administrator, and/or Supply Chain Management to discuss a potential change order.

The City values its relationship with our vendors and contractors and as Canada faces these uncertain times, it is important that we all work together to put Canada - **First**.

Sincerely,



Scott Eaton
Director, Supply Chain Management