

**THE FOLLOWING ARE THE LATE ITEMS FOR THE MEETING OF CITY COUNCIL HELD ON FEBRUARY 27, 2012:**

**MOTIONS**

- Monica Kreuger, President, The Chamber, dated February 24, 2012, submitting comments regarding Councillor Donauer's Motion.

**SPEAKERS LIST**  
(\*indicates a late item)

**REPORT NO. 3-2012 OF THE PLANNING AND OPERATIONS COMMITTEE**

6. Senator Sidney L. Buckwold Park – Park Enhancement Project with East College Park Community Association  
(Files CK. 4205-1, LS. 158-CL and LS. 4206-BU).....
1. **Eric Olauson**

**MISCELLANEOUS MATTERS**

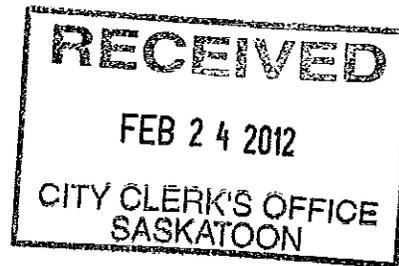
2. **Beth Hills** – Rezoning decisions

# The Chamber

Greater Saskatoon Chamber of Commerce

*Building the Best Business Climate in Canada,  
Thereby Creating a City of Opportunity*

277-1



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February 24, 2012

His Worship Mayor Don Atchison  
and City Council  
Mayor's Office  
City of Saskatoon  
222 3<sup>rd</sup> Avenue North  
Saskatoon, SK  
S7K 0J5

Dear Mayor Atchison and City Council:

**Re: City Council Support for Open Trade**

Our Chamber is writing to express our appreciation for City Council's recent rejection of the motion proposed by your Executive Committee that sought to exempt Saskatoon as a whole and the City of Saskatoon in particular from the not yet finalized Canadian comprehensive agreement on trade with the European Union. We do believe in the value of debate and thank the City Council for demonstrating its value, resulting in a defeated motion.

We were also disappointed that the benefits of open trade are still not fully understood by some Councilors in a time when it is critically important for us to develop a global mindset as a community.

Late last year I represented our Chamber at a CETA conference sponsored by the Italian Chamber of Commerce in Vancouver where I presented to a large group of people from Canada and other countries, on the benefits this agreement would have on our community. Immediately following the presentation, I was approached by the Italian Consul General, the Consulate of the Slovak Republic, and the Canadian German Chamber of Commerce to talk about how we might work together. I also met the Vice President of Kuhne-Nagel, the second largest logistics company in the world, and invited him to Saskatoon since they do not have a branch in our province as of this date. We have had and still have more meetings arranged as a result of this one presentation – that is the beauty of global opportunity colliding with the factors of economic prosperity. People are excited about our city and we need to let them know we are excited about future relationships with them as well.

Our members, small and large, and current and prospective investors have contacted our office seeking assurances that the City Council resolution on this matter was defeated.

We also note that City Council is considering a motion to affirm the City of Saskatoon's commitment to "Celebrate entrepreneurial spirit and remain a business friendly city" and be the "most open for business city in Canada." Our Chamber strongly supports this resolution and we look forward to City Council's

support of this newly proposed resolution. It will send the right message to the world and we hope that it receives at least the same media coverage as the initial motion so that we can remind the world of our welcoming business environment.

Saskatoon finds itself in a remarkable time in its history where the growth of opportunities for our residents can be substantial. This potential can be achieved with the effort and talents of our entrepreneurs and their ability to create positive change in the world around them.

Our Chamber and our business community requires an attitude displayed by City Council that remains open to the world of possibilities that we can see in our community's future.

Sincerely,

A handwritten signature in cursive script, appearing to read "MKreuger".

Monica Kreuger  
President