

# Phase 8 Low-Density Residential (Presale) Lot Block Allocation







#### Low-Density Residential (Presale) Lot Block Allocation

Saskatoon Land is offering 12 unsubdivided and unserviced blocks for sale as part of the Low-Density Residential (Presale) Lot Block Allocation Process. The sizes and layout of this release are subject to concept plan amendment approval, and minor changes may be made. This Presale is targeted to builders who have an interest in purchasing entire blocks and will enable them to provide desired lot widths that best suit their new home models.

All Eligible Contractors in good standing who are actively on Saskatoon Land's Builder List, and builders (applicants) who would otherwise qualify under <a href="Policy C09-001">Policy C09-001</a>- <a href="Residential Lot Sales - Contractor Allocations">Residential Lot Sales - Contractor Allocations</a>, may apply for the presale allocation of blocks. The selected applicants (purchasers) would enter into a Holding Agreement and work with Saskatoon Land staff to design lots for subdivision. The 12 blocks being offered for sale through the Low Density Residential (Presale) Lot Block Allocation are within Phase 8 of the Kensington neighbourhood.

These blocks will be allocated with a targeted possession date of November 30, 2026 Should there be unforeseen delays that may prevent the completion of servicing, subdivision, and titling by this date, possession will be granted by no later than September 30, 2027.

- Blocks will require a 2% deposit at Holding Agreement and additional deposits upon signing the Agreement for Sale when servicing and subdivision is complete and possession granted.
- Property taxes become the responsibility of the purchaser effective the first of the month following the date of the Agreement for Sale signing.
- Specific terms for the build time requirements and payment on the balance owing
  will be negotiated during block allocations and will be generally consistent for all
  selected applicants who enter into the Agreement for Sale. These terms will be
  added to the Agreement for Sale which is required to be signed before
  possession.



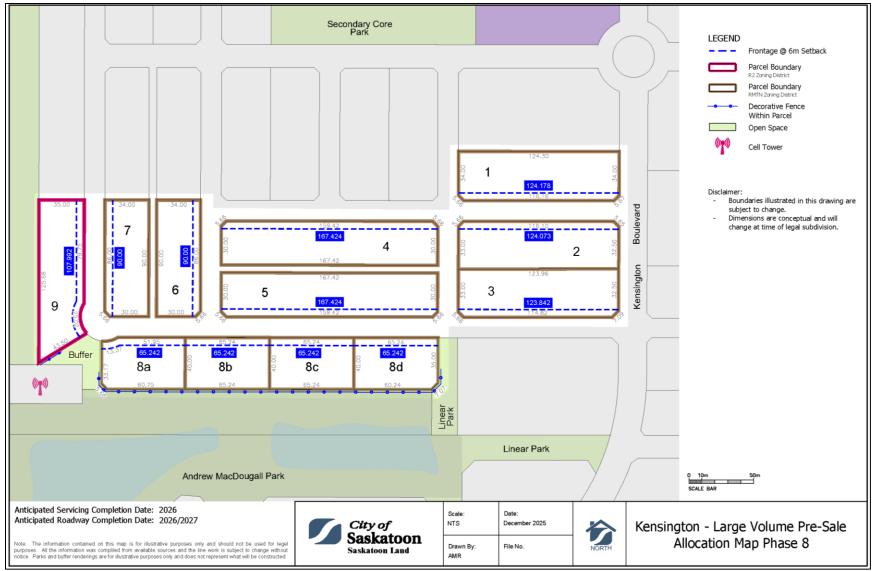


### **Property Details**

Block Number	Block Area (ha)	Approx. Block Depth (m) <sup>1</sup>	Frontage (calculated at 6m setback) <sup>1</sup>	Proposed Zoning District	Block Shape	List Price <sup>2</sup>
1	0.47	38	124.178	RMTN	Rectangular	\$1,990,000.00
2	0.4542	37	124.073	RMTN	Rectangular	\$1,990,000.00
3	0.4594	37	123.842	RMTN	Rectangular	\$1,980,000.00
4	0.5676	34	167.424	RMTN	Rectangular	\$2,690,000.00
5	0.5676	34	167.424	RMTN	Rectangular	\$2,690,000.00
6	0.3052	34	90.000	RMTN	Rectangular	\$1,450,000.00
7	0.3052	34	90.000	RMTN	Rectangular	\$1,450,000.00
8a	0.2553	40	65.242	RMTN	Irregular	\$1,230,000.00
8b	0.261	40	65.242	RMTN	Rectangular	\$1,230,000.00
8c	0.261	40	65.242	RMTN	Rectangular	\$1,230,000.00
8d	0.2597	40	65.242	RMTN	Rectangular	\$1,230,000.00
9	0.3985	35	107.992	R2	Irregular	\$1,740,000.00

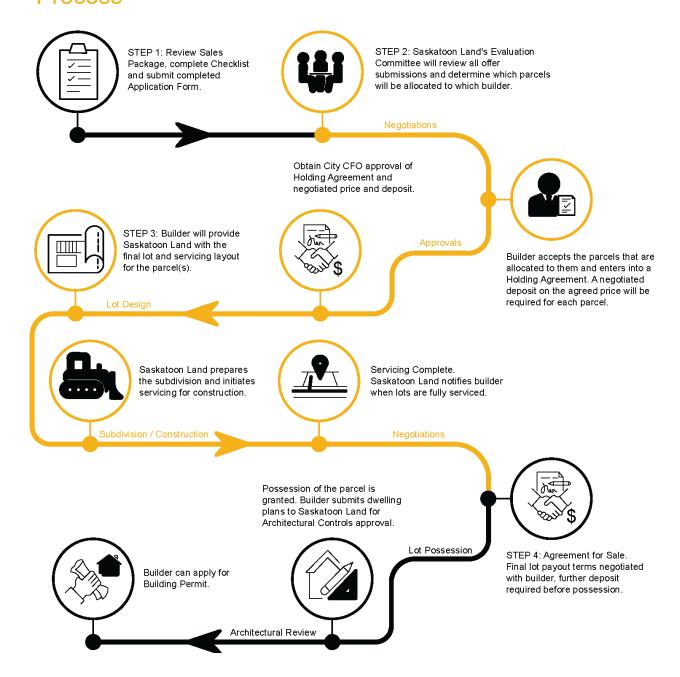
<sup>&</sup>lt;sup>1</sup> - Block measurements noted above are subject to change slightly at concept plan approval or time of survey.

<sup>&</sup>lt;sup>2</sup> - List Price includes servicing costs (see section on Services for more information).



A PDF copy of this map is included in the attachments of the package.

## Low-Density Residential (Presale) Lot Block Allocation Process



#### **Step 1: Application Process**

- Contact Saskatoon Land prior to submission to confirm eligibility status.
- Complete Checklist and submit the Application Form and Architectural Criteria
  Form to Saskatoon Land's office no later than February 6, 2026 at 4:00 p.m. local
  time.
  - The Application Form and supporting information shall be emailed to land@saskatoon.ca
- The Application Form must be deemed complete and received before the application deadline noted above. It is the applicant's responsibility to review the Checklist and confirm that all the documents that make up the Application Form have been received. Applicants may reach out to Saskatoon Land at any time prior to the deadline to confirm application is complete or to receive clarification.
- Multiple Eligible Contractors <u>cannot</u> submit one application together to form a group.
- An application submission requires a minimum purchase of one block. Multiple block purchases will be permitted pending overall interest and offers received. Applicants must number each block in order of preference on the Application Form. For example, number 1 would be the applicant's most desired block.
- Applicants are required to submit an offer price for each block of interest by filling
  in the Application Form as provided. Saskatoon Land provided a List Price in
  Table 1 (page 3 of this package) for each block. Saskatoon Land will either
  accept the offer price and deposit percentage provided or enter into negotiations
  with the applicant to attempt to arrive at a mutually accepted offer.
- Applicants must provide a lot layout design for each block of interest. Lot widths
  for each lot must be dimensioned in metric units on the provided AutoCAD
  DWG file.
- Applicants are required to provide a minimum of three quality dwelling designs showing three or more different front elevations that the applicant is considering constructing on each block of interest. Acceptable dwelling designs are: drafted front elevations, photos of completed dwellings your company has built, or brochures/renderings illustrating front elevations. These illustrations will be reviewed against the Architectural Controls for the Kensington neighbourhood. On the application form, the applicant must explain the types of materials they will use on the front elevation as well as the style of garage door for each dwelling elevation submitted.
- An application submission provides information to Saskatoon Land regarding a
  desire to purchase property in Kensington as part of the Low-Density Residential
  (Presale) Lot Block Allocation. The completion of the Application Form in no way
  obligates the applicant to purchase the properties in question and is not in any
  way binding upon Saskatoon Land.
- Applicants must agree to the terms and conditions on the Application Form.

#### Step 2a: Application Review

After the application deadline, the Evaluation Committee made up of Saskatoon Land staff will review all submissions and weigh them based on the following scoring criteria. In the event multiple applicants have interest in the same blocks, Saskatoon Land will weigh the application submissions based on the following scoring criteria:

#### Offer Price and Suggested Deposit Percentage (40 points)

- Offers that are considerably lower than the list price and not reflective of market value will not be accepted.
- The formula used to assign points to the offer price will be: (offer price / highest offer price received) x 40 points = points allocated.

#### 5 year Purchase to Completion Ratio (20 points)

- The applicant must provide information that demonstrates their experience as a quality home builder that could complete this project.
- Saskatoon Land will assess the number of lots purchased over the past five years, along with the corresponding closed permits associated with those lots, to determine the applicable point allocation
- Applicants with documented build time violations and history of non-compliance with site cleanliness will score lower in this category.

#### **Financial Capacity (20 points)**

- The applicant must provide documentation that shows they have the financial capacity to complete the project. Such documentation would include - but is not limited to - financial statements with an accompanying clean audit or review letter, or/and a redacted bank statement showing current balance. Saskatoon Land is open to review other documentation that shows the financial capacity to complete their project.
- Saskatoon Land will compile the current (as of the date of application close)
   Accounts Receivable (AR) report for each applicant. This report details all
   amounts outstanding, regardless if they are overdue or not. A higher AR report
   will result in lower points for this category.

## **Quality and Conformance with Architectural Controls and Sustainability Commitments (20 points)**

- The applicant must provide their lot layout design and dwelling types for each block of interest using the provided AutoCAD DWG file only.
- The applicant must demonstrate how their dwelling types will comply with the Architectural Controls for the neighbourhood and the proposed zoning district. Applicant to provide types of front elevation materials and garage door styles. Dwellings will be scored higher based on how well the designs comply with the Architectural Controls showing the most aesthetic appeal. Similar designs with minimal architectural variety and detailing are strongly discouraged and will be scored lower.

- Applicants will also be scored based on their history of Architectural Controls compliance. Documented instances of past noncompliance with the architectural requirements in previous phases will result in lower scores under this category, which includes non-compliance with mandatory driveway and landscaping in previous phases.
- As part of the review and evaluation process, the Evaluation Committee will take
  into consideration varying lot sizes and dwelling types that could interface to
  ensure compatibility along the street. Dwelling types from selected applicants
  that have interfacing blocks will be shared with both applicants as part of
  negotiations.

The following items are to be noted on the <u>Architectural Criteria Form</u>:

- The applicant must confirm if they are CHBA Net-Zero Qualified and a CHBA Net-Zero Builder, if they are intending to build any Net-Zero Ready or Net-Zero Compliant dwellings, and if they would be willing to enter into an Agreement for these dwellings.
- In compliance with the City of Saskatoon <u>Water Conservation Strategy</u>, the applicant must indicate if they would be willing to enter into an agreement with Saskatoon Land to install quality-designed xeriscaped or artificial turf landscaping for some or all lots on their selected block(s). This agreement would state the work will be completed by an experienced landscaping company as opposed to the applicant's own forces.
- In compliance with the City of Saskatoon <u>Solid Waste Reduction and Diversion</u>
   <u>Plan</u>, the applicant should provide examples, efforts, or plans they are willing to apply to their builds to reduce the amount of construction waste on future builds.

#### **Balanced Growth Bonus (10 points)**

- Applicants will be allocated bonus points based on how many lot blocks are chosen in the Kensington neighbourhood.
  - For further clarity, commitment to 1 block in Kensington will give 5 bonus points. Commitment to 2 or more blocks in Kensington will give 10 bonus points.

#### **Step 2b: Negotiations and Holding Agreement**

- Selected applicants will enter negotiations with Saskatoon Land based on their application submission and the block(s) allocated to them. Applicants will determine if they wish to proceed with the purchase of the allocated block(s) or opt to withdraw their application.
- If selection and negotiations are successful, applicants must pay a 2% nonrefundable deposit for each block within ten business days of Chief Financial Officer approval and enter into a Holding Agreement.
- Saskatoon Land will prepare the Holding Agreement and the selected applicant has ten business days from offer acceptance to execute the agreement and confirm lot design.

- Specific payment terms for the balance owing and build time requirements will be negotiated at block offering and will be generally consistent for all selected applicants.
- Upon execution of the Holding Agreement, the deposit becomes nonrefundable and will be applied to the purchase price when the sale closes.
- If the sale doesn't close due to the actions of the selected applicant, the deposit will be forfeited to the City of Saskatoon
- If Saskatoon Land cannot meet the final agreed-upon timeline detailed in the Holding Agreement, specifically regarding the date of servicing completion and possession, the selected applicant may, upon request, withdraw from the agreement without penalty. In this case, the deposit (without interest) will be returned. This will not apply if the servicing schedule is impacted by reasonable unforeseen circumstances such as inordinate weather.
- Upon request, a Phase 1 Environmental Site Assessment Report for the neighbourhood will be supplied to the selected applicant.
- Any blocks not purchased through this Low-Density Residential (Presale) Lot Block Allocation will be subdivided, serviced, and offered for sale in a Multi-Lot Allocation or Lot Draw Allocation.
- Saskatoon Land reserves the right not to enter into a Holding Agreement with any applicant.

#### Step 3: Pre-Design and Infrastructure Construction

- The selected applicants will have ten business days from being notified of a successful block allocation to confirm lot layout for the blocks.
- Lot service connection locations will need to be confirmed by the selected applicant based on their proposed dwelling types. Short connections cannot be under front attached garages.
- Saskatoon Land will legally subdivide and service the lots as per the agreedupon lot layout design. Any costs incurred due to changes to the lot layout plan after being surveyed or serviced will be the applicant's responsibility.
- After easements are added to the Plan of Proposed Subdivision by the surveyor, the plan will be shared with the selected applicants.
- Saskatoon Land will prepare the construction drawings and initiate construction installation of the typical underground municipal infrastructure and utilities.
- Saskatoon Land will prepare roadway and curb construction drawings and commence construction of the required roadway/lane and curb/sidewalk infrastructure to relevant specifications.

#### **Step 4: Execution of Agreements**

- Upon servicing completion for the blocks, purchasers will be required to attend
  the Saskatoon Land office within ten business days to comply with all sales terms
  and conditions and execute the Agreement for Sale to obtain possession.
  Additional deposits on the purchase price will be required for each block.
- Specific terms for the build time requirements and payment on the balance owing will come into effect upon signing of Agreement for Sale.
- Failure to enter into the Agreement for Sale will result in forfeiture of the Holding Agreement non-refundable deposit.
- After possession of the blocks is granted, the individual lots may be returned following typical return process and fees. Any returns made at this point will impact the purchaser's ability to enter future presale or multi-lot allocations with Saskatoon Land.
- Property taxes become the responsibility of the purchaser effective the first of the month following the date of the Agreement for Sale.
- Prior to submitting a building permit to construct on the lots within the block, the
  purchaser must submit building plans to Saskatoon Land for architecture
  approval. Once approved, an Architectural Controls Approval Letter will be
  provided to the purchaser to attach to their building permit submission.





#### Zoning

The existing land use allocated to these blocks through the Concept Plan is Low Density Residential. R2 Zoning District has been applied to block 9 and RMTN has been applied to the remaining blocks (1, 2, 3, 4, 5, 6, 7, 8a, 8b, 8c & 8d). To review all permitted uses, please visit the City of Saskatoon Zoning Bylaw No. 9990 at www.saskatoon.ca.

#### Services

Subdivision applications and lot servicing of the entire area will commence after the Holding Agreement is signed and the lot layouts are finalized. The list price of the blocks includes servicing costs. The lots will be fully serviced by Saskatoon Land, including curb, sidewalk, boulevard, street paving, street lighting, street signing, preliminary site grading, storm water mains, sanitary sewer mains, and offsite levies. Please note that utility services (water, sewer, power, gas, and communication lines) are adjacent to lots. As is typical, service connection costs are the responsibility of the respective builder.

#### **Architectural Review Process**

Development on these blocks is subject to compliance with Saskatoon Land's Architectural Controls for Kensington. Information for the Architectural Controls can be found on saskatoonland.ca, specifically in the following locations:

#### **Kensington Architectural Controls**

Saskatoon Land is available to meet and review draft plans and discuss the architectural requirements with all selected applicants. Following the Holding Agreement, the selected applicant may begin to submit building plans to Saskatoon Land for Architectural Controls approval. Saskatoon Land reserves the right to allow up to two weeks to review and comment on plans after any submission is made by the selected applicant. If necessary, required changes will be discussed and submitted to the selected applicant prior to approval. After subdivision, successful architectural evaluation and possession is granted, an Architectural Controls Approval Letter will be provided to the purchaser to submit with their building permit package.

Prior to block selection, please note that building elevations facing a street on corner lots or elevations adjacent to open spaces are considered highly visible and are subject to additional Architectural Controls.

Changes made to the building's exterior after approval require revised plans sent to Saskatoon Land for Architectural Controls review and approval.

#### **Development Controls**

#### Front and Side Yard Landscaping & Driveway

Front and Side Yard Landscaping and Driveway installation **is mandatory** for all blocks and must be completed within 24 months of building permit issuance to improve the

curb appeal of newly-built dwellings. Eligible Contractors that purchase a block of lots and fail to comply with all architectural requirements and development controls for all lots within the block(s) will be subject to provision of a \$7,500 performance bond for each non-complying lot on future purchases to achieve compliance.

A landscaping site plan must be provided at the time of architectural control review prior to building permit issuance. This is to ensure that landscaping plans will adhere to Saskatoon Land requirements.

#### **Fencing**

A decorative aluminum fence will be built by Saskatoon Land parallel to the rear property lines of Blocks 8a, 8b, 8c & 8d, and parallel to the side yard property lines of Blocks 8a, 8d, and 9 that are adjacent to open spaces.

The centreline of these fences will be located approximately 10" inside of the property line and will become the property of the lot owner. No gates will be installed in these sections of fence\*.

\*gate installation subject to change.

#### **Easement**

Lot widths may need to be widened to accommodate utility easement along side yards.

#### **Attached Garage**

Blocks 1, 2, 3, 8a, 8b, 8c, 8d and 9 must have a front attached garage.

#### **Rear Garage Pads**

All lots in Blocks 5 and 7 must have a rear garage pad (and paved apron) completed at the same time as the dwelling construction. Access to the front yard on these blocks will be restricted with vertical curb installations.

#### **Laned Blocks**

Blocks 4, 5, 6, and 7 will all have paved rear lanes.



#### Frequently Asked Questions

#### How long does the presale allocation process take?

Upon the closing date, applications are reviewed by two sections within Saskatoon Land – Finance & Sales, and Land Development, Architectural Controls – and scores are tallied based on the reviews. This process takes at minimum three weeks from the close of applications, exclusively depending on how many applications are received and the amount of lot blocks offered.

Once reviews have been completed, Saskatoon Land staff will go over the entirety of the offers presented and determine allocation of the lot blocks. Documented instances of non-compliance with architectural controls, build time violations, site cleanliness, and other such issues will be considered during this time.

#### How and when are offers presented?

For this allocation, the earliest applicants could anticipate receiving their offer of lot blocks from Saskatoon Land would be the first week of March 2026.

The Finance & Sales Manager will contact your company to confirm the amount of lot blocks you are interested in purchasing and to set up a meeting to go over the block offering, taking place at the Saskatoon Land office.

Applicants will have the opportunity to take the offer as-is, only take some of the offered lot blocks, or withdraw their offer. Should an applicant withdraw, they cannot come back into this lot release process.

## My offer didn't include the amount of blocks I wanted to purchase – can I pick up more if another applicant declines their offering?

Saskatoon Land reserves the right to restrict applicants on amount of lot blocks offered based on the historical data provided during the review period and the information included in their application.

After the offer meetings have concluded, Saskatoon Land will communicate with all remaining applicants if there are any blocks remaining. Lot blocks will be available to these applicants for a limited time on a first-come, first-served basis\* and added to their allocation.

\*Saskatoon Land will only accept offers at or above the list price. Any offers below list will be disregarded.

#### How long do I have to get my final block layout drawings after I accept the offer?

Successful applicants will have 10 (ten) business days to finalize lot block layout drawings with Saskatoon Land staff. During the review process, any problem layouts or areas will be identified and brought up with applicants for adjustments.

#### What is the payment structure for presale allocations?

For all lot blocks, the minimum required deposit will be 10% of the total block purchase price. A 2% initial deposit will be required within 10 business days of finalizing the lot block offering. The remaining 8% amounts and payment structures are negotiated during the offer meetings.

Previous presale allocations have had three deposits: the initial 2% deposit; a further deposit at possession; and a final deposit once a building permit is issued (on a per-lot basis). Some applicants have opted to combine the second and third deposits into one due at possession. Such structures are negotiated on a case-by-case basis but are generally consistent between purchasers.

All repayment dates and build dates are based off when possession is granted, as is custom for all single-unit lots sold by Saskatoon Land.

### Will I be eligible for driveway and landscaping rebates on the lot blocks I purchase?

While front driveway\* and front yard landscaping (including side yards on corner lots, and all boulevard areas between the sidewalk and the front property line) is mandatory, there will be no rebates for this phase of Kensington. Completion of the driveway and landscaping is part of the Architectural Controls for the neighbourhood.

\*lot blocks 5 and 7 have vertical curb only and will require completion of a rear lane garage pad and paved apron.

## I want more lots! Can I participate in the multi-lot allocation and/or lot draw for this phase once it comes up?

Once the multi-lot allocation and/or lot draw is announced, your company is allowed to participate provided you are in good standing during the application process. Note: you are only allowed to participate in one of these allocation methods.

## **Attachments**



#### Legend

Pre-Sale Allocation Boundary

Low Density

Low Density Multi Unit

Proposed Elementary Schools/Community Center

Open Space

Landscaped Drainage Open Space

Medium Density Multi Unit

Cell Tower

Disclaimer:

Boundaries illustrated in this drawing are subject to change.







